

## 1.3.2 Externalities

- a) Distinction between private costs, external costs and social costs
- b) Distinction between private benefits, external benefits and social benefits
- c) Use of a diagram to illustrate:
  - o the external costs of production using marginal analysis
  - o the distinction between market equilibrium and social optimum position
  - o identification of welfare loss area
- d) Use of a diagram to illustrate:
  - $\circ$  the external benefits of consumption using marginal analysis
  - $\circ$  the distinction between market equilibrium and social optimum position
  - *identification of welfare gain area*
- *e)* The impact on economic agents of externalities and government intervention in various markets
- Externalities: They are the effect that producing or consuming a good/service has on 'third parties' who aren't involved in making, buying/selling and consumption of the good/service.
- Positive externalities are external benefits and negative externalities are external costs
- Examples of externalities in production: A negative externality of producing steel could be pollution but a positive externality of producing military equipment could be an improvement in technology that benefits society
- Examples of externalities in consumption: A negative externality of consuming a chocolate bar could be litter but a positive externality of training somebody to be a doctor could be the benefit to society of this.
- Stakeholders: a person with an interest or concern in something, especially a business.
- Property rights confer legal ownership, which gives people and incentive to protect it from abuse. Failure to protect property rights may lead to the Tragedy of the Commons
- Private costs: Cost of doing something to a consumer or producer. To a consumer they are: the price of a product. To a producer they are: wages, rent, raw materials
- External costs: The costs in excess of private costs that affect third parties who are not part of the transaction
- Social costs: The sum of private and external costs which is the full cost borne by a society
- Examples of external costs (negative externalities): Production: air, noise pollution, habitat destruction. Consumption: obesity causing tax rise, passive smoking
- Private benefits: They are direct benefits to consumers and producer for producing or consuming a product such as revenue or utility
- External benefits: Benefits in excess of private benefits which affect third parties who are not part of a transaction



- External benefits are not accounted for by the producer or consumer so they are often under consumed and produced
- Examples of external benefits: Consumption: vaccination prevent disease spreading, good gardens increases neighbours house price. Production: Bee farming benefits nearby farms, training from other firms
- Social benefits: The sum of private benefits and external benefit
- Negative externalities causes socials costs > private costs
- Ways to value externalities:
  - 1. Shadow pricing e.g. external cost of traffic congestion can be calculated by working out the wages lost
  - 2. Compensation: estimating the cost of putting right an externality
  - 3. Revealed preference: how much people are willing to pay to avoid an externality e.g. house prices
- The external costs of production diagram:
  - 1. The PMC (private marginal cost) is the supply curve which indicates private costs
  - 2. The SMC (social marginal cost) includes private and external costs
  - 3. The PMB (private marginal benefit) curve is a demand curve which indicates that private benefits decrease as consumption increases; it is assumed there are no external benefits
- Distinction between market equilibrium and social optimum position in the external costs of production diagram:
  - 1. The equilibrium is where PMB=PMC
  - 2. This is not socially optimum as it doesn't account for external costs
  - 3. The socially optimum level of output is when SMC=SMB
- The difference between the equilibrium and socially optimum position in the external costs of production diagram causes over-production and over-consumption as it is higher than the socially optimum level
- If MSC pivots away from MPC then marginal external costs are increasing
- Welfare loss: The area between the marginal social cost and marginal social benefit (ABC) which is the loss to society caused by ignoring externalities
- The external benefits of consumption diagram:
  - 1. The private marginal benefits (PMB) is the demand is the demand curve which indicates that private benefits to the consumer decrease as consumption increases
  - 2. PMC is the supply curve which is assumed to equal SMC
  - 3. The SMB (social marginal benefits) curve includes both the private and external benefits so is drawn to the right of the PMB curve
- Increasing the production of merit goods cause the private benefit curve to shift outwards to the social benefit curve
- Demerit goods cause the private benefit curve to shift inwards to the social benefit curve
- The orange section is the welfare loss from under consumption or the welfare loss from over consumption for demerit goods
- The distinction between market equilibrium and social optimum position in the external benefits of consumption diagram:



- 1. The equilibrium in a free market is where PMB=PMC
- 2. However, this isn't in the socially optimum position as it doesn't account for the external benefits of productions
- 3. The socially optimum level is when SMC=SMB
- The difference between the equilibrium and socially optimum position causes under-production and under-consumption, in the external benefits of consumption diagram, which is the gain to society lost by ignoring externalities
- Welfare gain: The area between the SMB and SMC is the potential welfare gain the gain to society lost by ignoring externalities
- Ways the government can intervene to reduce externalities:
  - Impose a tax- known as 'making the polluter pay', which increases the MPC causing a fall in demand
  - Use a ban
  - Subsidise alternatives
  - Compulsory consumption i.e. forced recycling or a fine
  - Regulation
  - Extending property rights so people are liable for their actions
  - Pollution permit trading or caps (limits)
  - Personal carbon allowances
- The positive impacts of government intervention to reduce negative externalities:
  - 1. Regulations act as a spur for innovation
  - 2. They are more effective if demand is inelastic
  - 3. They can be gradually strengthened to stimulate capital
- The negative impacts of government intervention to reduce negative externalities:
  - 1. High cost of enforcement
  - 2. Can discourage small business and reduce competition
  - 3. Difficult to assign right level of taxation
  - 4. Producers may pass on a tax to the consumers if demand is inelastic
  - 5. Producers may shift to countries with lower taxes
- A complete ban is justified if the social marginal cost of consumption is always higher than the social marginal benefit