

4.3.3 Strategies influencing growth and development

- a) *Market-orientated strategies:*
 - *trade liberalisation*
 - *promotion of FDI*
 - *removal of government subsidies*
 - *floating exchange rate systems*
 - *microfinance schemes*
 - *privatisation*
- b) *Interventionist strategies:*
 - *development of human capital*
 - *protectionism*
 - *managed exchange rates*
 - *infrastructure development*
 - *promoting joint ventures with global companies*
 - *buffer stock schemes*
- c) *Other strategies:*
 - *industrialisation: the Lewis model*
 - *development of tourism*
 - *development of primary industries*
 - *Fairtrade schemes*
 - *aid*
 - *debt relief*
- d) *Awareness of the role of international institutions and non-government organisations (NGOs):*
 - *World Bank*
 - *International Monetary Fund (IMF)*
 - *NGOs*
- **Trade liberalisation:**
 - The complete lowering or complete removal of trade barriers such as tariffs, quotas and non-tariff barriers
 - The diagram is the opposite of a tariff diagram
- **FDI: The flow of capital from one country to another**
- **Ways of promoting FDI:**
 - Reduction in corporation tax
 - Tax incentives and grants
 - Reduction in bureaucracy
 - Liberalisation of labour laws
 - Reducing trade barriers
 - Deregulating capital markets
- **Advantages of FDI:**
 - Can create employment and promote long term sustainable growth
 - Encourages the innovation of technology
 - A supply of funds to invest and develop
- **Disadvantages of FDI:**
 - International capital flows are volatile and shifts in hot money are dangerous
 - Greater risk of contagion
 - FDI requires a stable and peaceful country

- Removal of government subsidies: Subsidies can distort the free market mechanism causing market failure
- Floating exchange rate: when the value of the exchange rate is determined by the forces of supply and demand
- Advantages of a floating exchange rate:
 - Could cause a depreciation making exports more competitive
 - Might encourage investment if a currency is no longer overvalued
- Disadvantages of a floating exchange rate:
 - Risk of currency crisis from speculation
 - No control over competitiveness through this medium
- Microfinance schemes: Borrowing small amount of money from lenders to finance enterprises. The focus is on groups whose alternative sources of finance are limited to the informal sector
- Advantages of microfinance schemes:
 - Increases the income of those who borrow and can reduce their dependency on primary products
 - Multiplier effect from increased investment
 - Borrowers can break away from aid and achieve financial independence
 - Detach the poor from high interest, exploitative loan sharks
 - Greater competition from more enterprise
- Disadvantages of microfinance schemes:
 - Loans may have high repayment rates
 - Could lead to a reduce in other assistance to the poor such as official development assistance
- Privatisation: assets are transferred from the public sector to the private sector
- Advantages of privatisation:
 - Increased incentives to operate efficiently, which increases economic welfare
 - Firms produce the goods and services consumers want- increases allocative efficiency and quality
 - Raises revenue for the government
- Disadvantages of privatisation:
 - Risk of selling of assets cheaply
 - May not operate in the interests of the consumers
- Advantages of development of human capital:
 - Higher productivity
 - More advanced machinery could be used
 - Increase in innovation
 - Encourages FDI
- Disadvantages of development of human capital: opportunity cost of government spending
- Protectionism: placing controls on imported goods eg tariffs and quotas
- Managed exchange rate: Combination of fixed and floating exchange rate systems. It floats on the market but the central bank buys and sells currency to try to maintain its level

- Advantages of managed exchange rates:
 - Keeps the cost of imports low especially of oil and capital equipment making it easier for them to grow and develop
 - Or, can be used to make exports cheaper
- Advantages of infrastructure development:
 - Increases the mobility of labour and reduces business costs from delays
 - Improved productivity
- Disadvantages of infrastructure development: opportunity costs- very expensive and adds to debt
- Promoting joint ventures with global companies: A partnership is set up between two firms based in multiple countries
- Advantages of promoting joint ventures with global companies:
 - A firm can participate in international trade, without the responsibilities
 - Help technological knowledge to be transferred
 - It opens up new markets and saves them time and funds
 - Risk and costs are spread
 - Less vulnerable to hostile actions if there is political instability
- Disadvantages of promoting joint ventures with global companies:
 - Loss of control of technology and expertise to local partner
 - Partners may have different strategic interest
- Used to reduce price volatility in the agricultural market
- Governments buy up harvests during surpluses and then sell the goods onto the market when supplies are low
- Key features:
 - A ceiling price (maximum)
 - A floor price (minimum)
 - A buffer stock: involves the storage or release of stocks in order to reduce price fluctuations
- Advantages of buffer stock schemes:
 - Helps farmers remain stable
 - Improves consumer welfare by ensuring prices are not in excess
- Disadvantages of buffer stock schemes:
 - Storage is difficult and expensive since agricultural costs are perishable
 - Administration costs
 - There may be large surpluses or shortages
- Lewis model:
 - In agriculture there is a surplus of unproductive labour (marginal productivity is zero) while wages in the manufacturing sector are fixed
 - Workers from agriculture are attracted to the manufacturing sector
 - Manufacturing attracts more capital so demand for labour increases
- Advantages of growth by industrialisation:
 - Lowers the price of consumer goods and technology
 - Countries become more self sufficient
 - Productivity is higher in manufacturing
- Disadvantages of growth by industrialisation:

- Profits may not be reinvested into the firm or repatriated to foreign firms
- Capital investment may replace labour so demand for labour might fall
- Labour mobility could be limited
- Agriculture can be the basis of growth
- Advantages of development of tourism:
 - Reduces dependence on primary products
 - Developing countries have a high MPC so the multiplier is large
 - Source of foreign exchange
 - Employment opportunities
 - Demand for tourism is income elastic
- Disadvantages of development of tourism:
 - Little revenue is retained in the country, since travel companies repatriate profits
 - External costs: could cause overcrowding and the loss of habitats
 - Income from tourism is unstable as it depends on the business cycle
 - Locals could feel stigmatised by tourism
 - Investing in the infrastructure necessary is expensive
 - Employment is low paid and seasonal
- Advantages of development of primary industries:
 - Develop a comparative advantage
 - Makes up the livelihood of most in developing countries
 - Available workforce not many high skilled workers required
- Disadvantages of development of primary industries:
 - Other industries are neglected
 - Degradation of the natural environment
 - Commodity prices are volatile
 - Not sustainable-resources will run out
- Fairtrade schemes: Ensures that farmers can receive a fair price for their goods. Supermarkets buy a guaranteed quantity at a price above the market equilibrium.
- Advantages of Fairtrade schemes:
 - Guaranteed income for farmers means they can plan for the future
 - Ensures that working conditions meet a minimum standard
 - Promotes environmental protection
 - Stops the use of child labour
- Disadvantages of Fairtrade schemes:
 - Only a psychological influence and could distract from other policies
 - Makes non Fairtrade workers worse off
 - Distorts price signals so it is less efficient
 - Less incentive for producers to improve the quality of their product
- Dambisa Moyo says corruption means aid is misused and providing goods means private firms can't compete
- Purpose of development aid:
 - Reduce absolute poverty in the long run
 - Provide emergency short-term relief

- Types of aid:
 - Tied aid: conditions attached
 - Bilateral aid: From one country to another
 - Multilateral aid: through organisations such as the World Bank
- Advantages of aid:
 - Capital inflows can provide funds for saving
 - Multiplier effect- high MPC
 - There is diminishing return to capital so initial investment produces high marginal returns
 - Reduces human capital inadequacies or pay of debt
 - Could be used to improve infrastructure
 - Reduce absolute poverty and inequality
- Disadvantages of aid:
 - Could be used to influence other countries- conditionality
 - Could be misused by corrupt leaders
 - Potential dependence on aid
 - Aid is not distributed fairly- historic ties
 - Could distort market forces
 - Interest rates must be paid on concessional loans
- Debt relief: Partial or total forgiveness of debt. If a country defaults it is hard to borrow more in the future.
- Advantages of debt relief:
 - Debt means financial resources are diverted from infrastructure, education and healthcare
 - Increases business confidence, leading to increase in investment
 - Environmental gains: conditions attached
- Disadvantages of debt relief:
 - It might encourage more borrowing in the future
 - Risk of corruption
 - Length of time to agree a debt cancellation
 - Moral hazard problem
 - Adverse impact on financial institutions
 - May be used to coerce developing countries